



**HUNTWICKE**  
CAPITAL GROUP

Investing in and enhancing our  
local community while  
providing long-term investment  
growth and financial peace of  
mind.

Confidential & Proprietary. Copyright © 2021 by Huntwicke Capital Group, Inc. All Rights Reserved.

## A Disclaimer Regarding Forward-Looking Statements

*Certain information set forth in this presentation contains “forward-looking information”, including “future-oriented financial information” and “financial outlook”, under applicable securities laws (collectively referred to herein as forward-looking statements). Except for statements of historical fact, the information contained herein constitutes forward-looking statements and includes, but is not limited to, the (i) projected financial performance of the Company; (ii) completion of, and the use of proceeds from, the sale of the shares being offered hereunder; (iii) the expected development of the Company’s business, projects, and joint ventures; (iv) execution of the Company’s vision and growth strategy, including with respect to future M&A activity and global growth; (v) sources and availability of third-party financing for the Company’s projects; (vi) completion of the Company’s projects that are currently underway, in development or otherwise under consideration; (vi) renewal of the Company’s current customer, supplier and other material agreements; and (vii) future liquidity, working capital, and capital requirements. Forward-looking statements are provided to allow potential investors the opportunity to understand management’s beliefs and opinions in respect of the future so that they may use such beliefs and opinions as one factor in evaluating an investment.*

*These statements are not guarantees of future performance and undue reliance should not be placed on them. Such forward-looking statements necessarily involve known and unknown risks and uncertainties, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance or result expressed or implied by such forward-looking statements.*

*Although forward-looking statements contained in this presentation are based upon what management of the Company believes are reasonable assumptions, there can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. The Company undertakes no obligation to update forward-looking statements if circumstances or management’s estimates or opinions should change except as required by applicable securities laws. The reader is cautioned not to place undue reliance on forward-looking statements.*



## Overview

*We acquire local businesses, with a proven track record in the community, where we can add expertise and resources to create additional value.*



*Broker-dealer specializing in private offerings to accredited investors*



**SKILLZ CHECK**  
SOCCER ACADEMY

*Providing players of all ages with access to the highest level of skill and tactical development*



*Local income-producing real estate holdings*



*Training young soccer players to be their best both on the field and off*



*Comprehensive financial planning and investment management services*



*Mercury Brewing offers contract brewing services and is the owner of the Ipswich Ale brand*



## Investment Highlights

Offering investors a diversified local-investing public platform

Building community and growing the local economy by investing in under-valued businesses and real estate

Providing current income and long-term capital appreciation

Competitive advantage in acquiring private companies

Seasoned, professional management team with proven, successful track record managing businesses and real estate

## Experienced Leadership



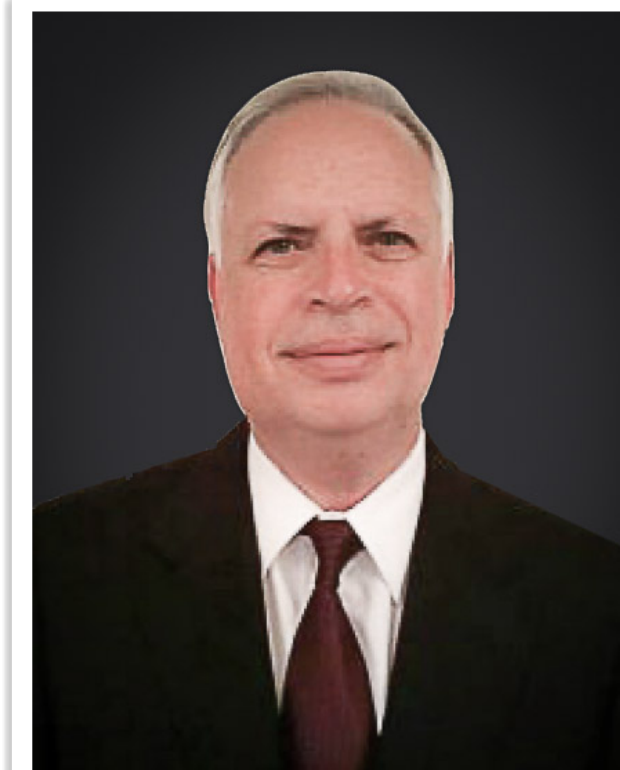
**Brian Woodland**  
*President*

- ◉ Founder and President of Huntwicke Capital Group, Inc. since 2016
- ◉ Founder and President of Huntwicke Securities, LLC since 2009
- ◉ Founder of Huntwicke Advisors, LLC in 2006 which merged to form Essex Private Wealth Management, LLC in 2018



**David Bunker**  
*Vice President*

- ◉ Vice President of Huntwicke Capital Group, Inc. since 2018
- ◉ Founder and Managing Member of Essex Financial Advisors, Inc. in 1998 which then merged to form Essex Private Wealth Management, LLC in 2018
- ◉ Consultant and Investment Advisor at Sentinel Benefits & Financial Group from 1997-2003



**David Natan**  
*Outsourced CFO Consultant*

- ◉ Founder and President of Natan & Associates, LLC since 2008, a financial consulting firm specializing in CFO services
- ◉ Executive VP and CFO of Airborne Motorworks since 2020
- ◉ Executive VP Reporting, CFO of PharmaNet Development Group, Inc. from 2002-2007



**Fernando Garcia**  
*Controller*

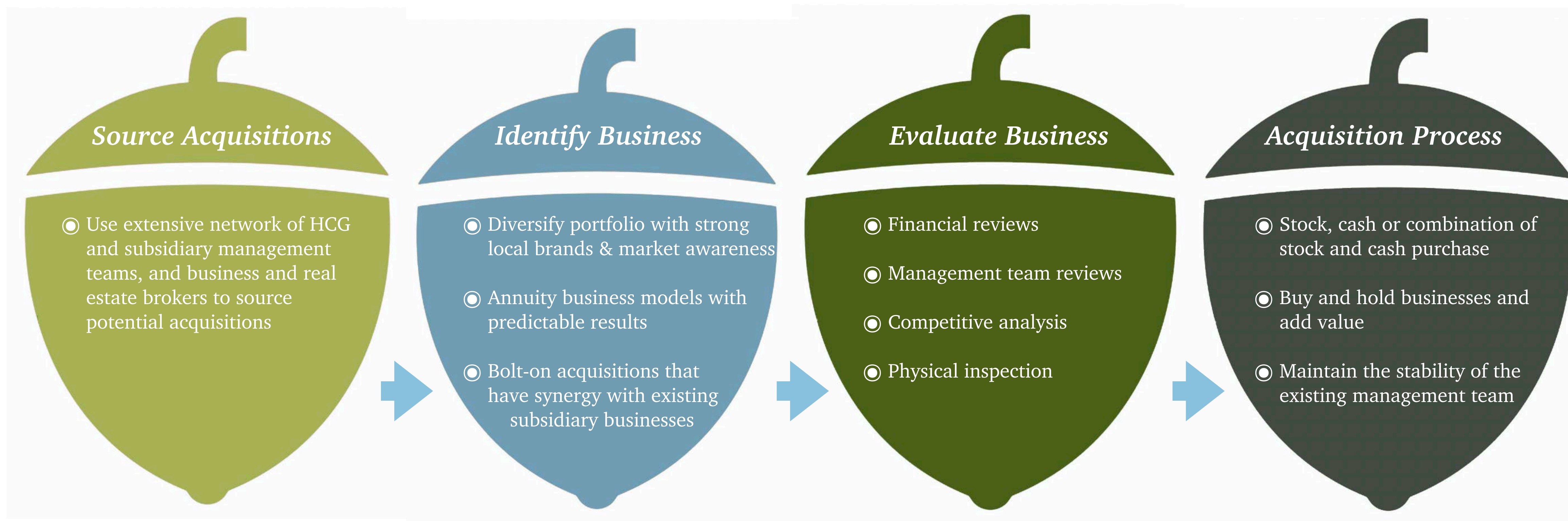
- ◉ Controller at Huntwicke Capital Group, Inc. since 2016
- ◉ Oversaw investment operations at Sentinel Benefits & Financial Group and Sentinel Securities 2011-2014
- ◉ Served as Operations Manager and Logistics Manager in various companies in Colombia and Panama 2008-2011

## Approach to Corporate Growth



## Acquisition Strategy

*We look to acquire businesses that we believe we can grow with our financial resources, and management and business expertise.*





## How We Manage Our Subsidiaries

Closely work with the management team of each subsidiary to achieve growth initiatives.

Subsidiaries are led by professional management teams with extensive industry experience.

Subsidiary management teams are incentivized to achieve performance goals.

HCG executives provide strong financial oversight and valuable business experience to subsidiaries.

Implementation of consistent reporting processes, communication and growth initiatives throughout the organization.



## Huntwicke Securities, LLC

Founded: 2008  
Acquired: 2016  
Headquarters: Topsfield, MA



Registered broker dealer specializing in providing tax advantage solutions to accredited and institutional investors

Works with industry-leading sponsors to offer DST investments and 1031 exchanges

Offers institutional clients access to low-income housing tax credit funds

Advises institutional clients with acquisition and sales of leveraged-lease portfolios

FY 2021 Revenue: \$3.2M, Earnings: \$298K



## Huntwicke Properties

First Founded: 2004  
Dates Acquired: 2004-2018  
Headquarters: Topsfield, MA



Portfolio of local, commercial real estate which provides additional diversification of assets for our shareholders

Striving to enhance the local community and economy by beautifying the area, building new properties and creating new jobs

Many of the properties in the portfolio are owner-occupied and house our subsidiaries

FY 2021 Revenue: \$766K, Earnings: \$309K (w/o depreciation)



# Huntwicke Properties



Huntwicke Capital Group, Inc. Headquarters  
Office & Retail  
*Topsfield, MA*



Mercury Brewing & Distribution Company, Inc. Headquarters  
Ipswich Ale Brewing & Contract Brewing  
Ipswich Brewer's Table Restaurant  
*Ipswich, MA*



Retail  
*Topsfield, MA*



Office  
*Topsfield, MA*



Office & Retail  
*Topsfield, MA*



## Essex Private Wealth Management, LLC

Founded: 2006  
Acquired: 2016  
Headquarters: Topsfield, MA



Focus on individual clients with an expertise in providing long-term financial planning

One-stop shop providing clients with accounting, tax preparation, trust and estate planning and charitable giving expertise

Manage portfolios for charitable organizations and small institutions

AUM \$400M, serving 390 clients

FY 2021 Revenue: \$1.88M, Earnings \$372K



## Skillz Check Soccer Academy, LLC

Founded: 2007  
Acquired: 2018  
Headquarters: Nashua, NH



Provides student athletes with access to high-level individual skills training with highly-regarded trainers and assists them in navigating through the landscape of college recruiting

Assists town programs to properly assess and place players based on technical proficiency, athletic ability and understanding of the game so that they can have a positive soccer experience

Runs affordable camps throughout the season, from week-long summer or vacation camps to weekly sessions providing players with professional technical and tactical training

Developed a program that allows towns to offer special access to Skillz Check clinics and camps while also raising money to support local programming and administrative efforts

FY 2021 Revenue: \$402K, Earnings: \$34K



## Aztec Soccer Club, Inc.

Founded: 2000  
Acquired: 2018  
Headquarters: Beverly, MA



Leading youth soccer club on the North Shore of Massachusetts serving over 1,000 local players and families

Helped hundreds of kids become high school all-stars, many of whom earned college scholarships

Provides players with professional assistance in evaluating and assessing college opportunities

Has grown from 35 teams in 2018 to 90 teams in 2021

FY 2021 Revenue: \$1.8M, Earnings: \$162K



## Mercury Brewing and Distribution Company, Inc.

Founded: 1991  
Acquired: 2018  
Headquarters: Ipswich, MA



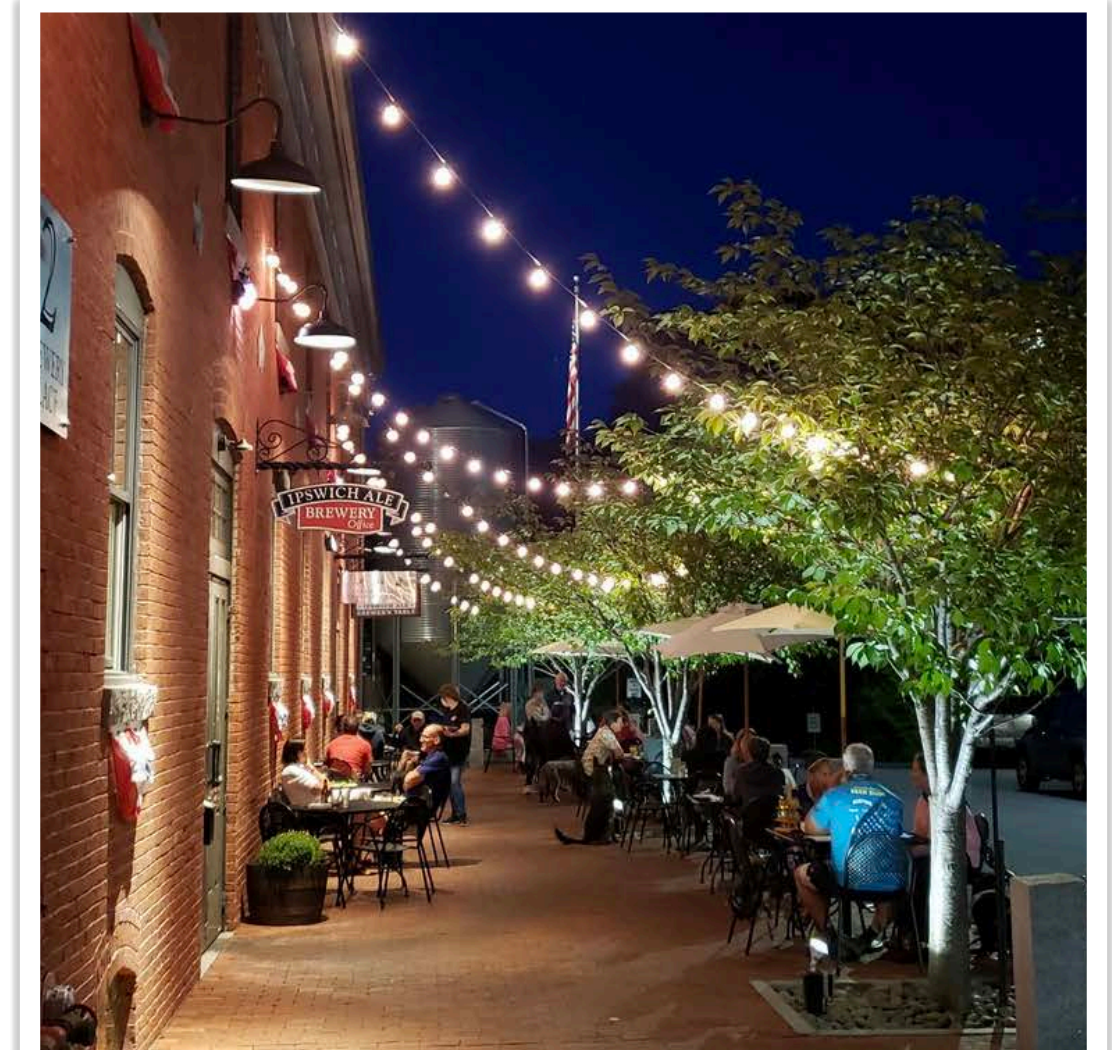
Contract manufacturer of multiple local beer brands including Ipswich Ale and Newburyport Brewing

Owner, brewer and originator of Ipswich Ale, celebrating its 30th anniversary in 2021

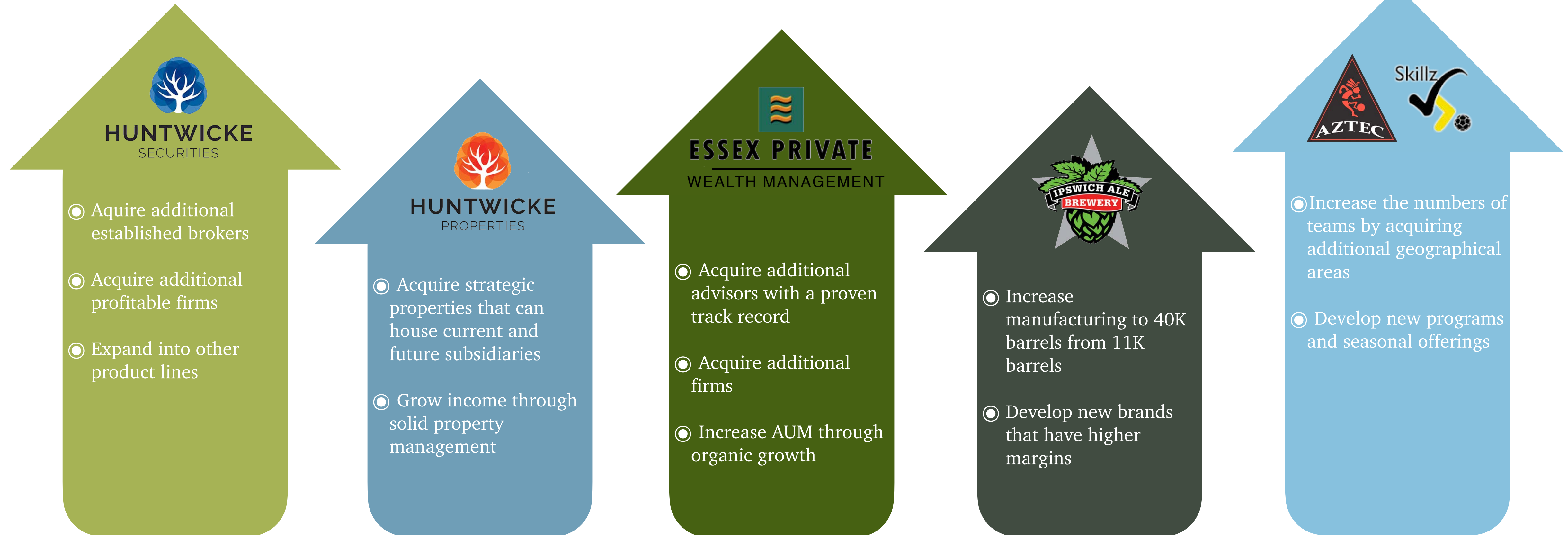
Owns and operates Ipswich Brewer's Table Restaurant located on site, grossing \$1M annually

A pioneer of craft brewing and one of the first craft breweries to open in Massachusetts

FY 2021 Revenue: \$3.8M, Earnings: \$375K



## Growth Opportunities





# Financial Overview

(Unaudited)

## Consolidated Balance Sheets

	Year Ended April 30, 2021	Year Ended April 30, 2020
<b>Current Assets</b>		
Cash & Cash Equivalents	\$ 1,496,809	\$ 1,742,927
Accounts Receivable	554,752	577,553
Prepaid Expenses	34,228	44,442
Inventory	356,499	212,616
Due From Related Party	635,250	409,000
<b>Total Assets</b>	<u>\$ 25,658,500</u>	<u>\$25,788,906</u>
<b>Current Liabilities</b>		
Accounts Payable & Accrued Expenses	\$ 472,551	\$ 729,270
Equipment Loans & Credit Card	396,474	447,569
Commissions Payable		10,821
Other Loans & Short Term Liabilities	344,196	115,545
Deferred Revenue	716,530	407,972
<b>Total Liabilities</b>	<u>\$ 9,529,139</u>	<u>\$ 9,337,789</u>
<b>Stockholders' Equity</b>	<u>\$ 16,129,361</u>	<u>\$16,451,117</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u>\$ 25,658,500</u>	<u>\$25,788,906</u>

## Consolidated Statements of Operations

	Year Ended April 30, 2021	Year Ended April 30, 2020
<b>Net Revenue</b>		
Rental Revenue	\$ 845,319	\$ 873,664
Financial Services	5,067,442	4,117,985
Soccer Revenue	2,185,682	2,153,357
Brewery Revenue	2,410,682	1,261,248
<b>Total Revenue</b>	<u>\$ 10,509,125</u>	<u>\$ 8,406,254</u>
<b>Total Operating Expenses</b>	<u>10,446,379</u>	<u>8,433,083</u>
<b>G/L from Operations</b>		
<b>Other Income (Loss)</b>	62,746	(26,829)
Total Other Income (Loss)	(41,044)	(1,121)
<b>Net Gain/Loss</b>	\$ 21,702	\$ (27,950)

*\*Net income figures for FY2021 include \$405,652 of depreciation expense and do not include \$924,931 of anticipated cash financing gains in the period.*

*\*Net income figures for FY2020 include \$205,177 of depreciation expense.*

# Thank you!



Confidential & Proprietary. Copyright © 2021 by Huntwicke Capital Group, Inc. All Rights Reserved.